

Resume

PERSONAL DETAILS - **NIKHIL RAJ PATI**



Residential Address: Braja Nagar 2nd line, Gate Bazar
Berhampur – 760001,
Ganjam, Odisha, India

Mobile Number: +91 8249256213

Date of Birth: 19th May 2004

Nationality: Indian

CAREER OBJECTIVE

To be able to work in an Organization in a responsible position. To meet all challenges that job demands and excel in my field of work. Given a chance to work with your organization, I would like to see to it that my professional skills, in coherence with my personnel management skills are being employed in the best way. I would like to utilize my educational qualifications, along with my experience in the relative field to perform my duties to the best of efficiency.

EDUCATION HISTORY

- Bachelor of Degree in Sciences Stream under Khallikote Unitary University in Berhampur Odisha.
- +2 in Sciences Stream passed under CHSE, Odisha in the year 2020.
- 10th passed under HSC, Odisha in the year 2018.

WORK EXPERIENCE

- 01 year of experience as a **Khazana Jewellery** in **Sales Executive** (Berhampur, Odisha) from 2022 to 2023.
- 02 years of experience as a **Senior Sales Officer** in Bajaj finance, Berhampur from 2023 to till date.

Job Description

- Customer support: Providing consistent support to customers throughout the sales process.
- Team collaboration: Collaborating with team members to achieve targets.
- Customer documents: Verifying customer documents & Team collaboration: Collaborating with team members to achieve targets.
- Customer profile registration: Ensuring successful customer profile registration for finance.

- Staff Coordination and management.
- Client Handling and relationship management.
- Sales targets: Driving sales numbers and meeting allocated sales targets.

Language Skills:

- English (reading and writing skills)
- Hindi (reading and writing skills)
- Oriya (reading and writing skills)

INTERESTS AND ACTIVITIES

- Making friends.
- Playing Outdoor Games.
- Video Games & Mobile Games.

PERSONAL PROFILE:

- Name : Nikhil Raj Pati
- Father's Name : Jyoti Raj Pati
- Date of Birth : 19th May 2004
- Marital Status : Unmarried
- Gender : Male
- Mother Tongue : Odia
- Language Known : English, Hindi, Oriya.
- Mobile No : +91 8249256213
- Email Id : patinikhilraj@gmail.com

DECLARATION

I do hereby declare that the facts stated above are true, correct and complete to the best of my knowledge and belief.

PLACE: Berhampur

DATE: 01.12.2024

Nikhil Raj Pati